

MFS HERITAGE PLANNING®

What Keeps You Up at Night?

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Please take a minute to review the topics and related questions below. Check off any concerns you have right now. Chances are I have information that will help us address many of the issues that may worry you.

& Retirement	 □ Will my money last through retirement? □ Do I need long-term care insurance? □ How do I manage all my retirement plans? 	NAME
	☐ What should I consider before claiming Social Security?	
	☐ What should I do with my employer retirement plan?	ADDRESS
	☐ Since I am retiring soon, what do I need to do now?	CITY
Education Planning	☐ How much should I save for college? When should I start planning?☐ What are my education savings options?	STATE
Life Events	☐ How do we manage our finances after getting married?☐ What happens to my 401(k) when I change jobs?	ZIP CODE
	 □ What are my options if I am laid off? □ How do I help my recent college grad transition into the workforce? 	BUSINESS PHONE
	☐ What do I do when a loved one dies?	HOME PHONE
Eldercare	☐ How can I learn more about Medicare? ☐ What should I consider when evaluating care facilities?	EMAIL
	☐ How do I cope with Alzheimer's disease?☐ What happens if I have to care for my parents?	BEST TIME TO CALL
Estate Planning	 □ What is estate planning? □ How do I protect my estate? □ Will my family be secure if something happens to me? □ How do I create a legacy for my children? □ Can I provide for my favorite charity when I am gone? □ What will my survivors need to know? 	This material should be used as helpful hints only. Each person's situation is different. You should consult your investment professional or other relevant professional before making any decisions.
Financial Basics	 ☐ How do I keep my records safe and organized? ☐ How do I do a better job budgeting? How do I reduce my debt? ☐ How do I teach little kids about money? ☐ How do I help a young adult establish a financial strategy? ☐ How do I have financial discussions with family? 	MFS® does not provide legal, tax, or accounting advice. Clients of MFS should obtain their own independent tax and legal advice based on their particular circumstances.

