# Form ADV Part 2B - Brochure Supplement Item 1: Cover Page December 2022

# Western Wealth Management LLC Doing business as

# **Affinity Wealth Management Group**

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Krista Lea Kirby

Firm Contact: Kara Jett, Chief Compliance Officer

This brochure supplement provides information about Krista Kirby that supplements our brochure. You should have received a copy of that brochure. Please contact Kara Jett, Chief Compliance Officer if you did not receive our brochure or if you have any questions about the contents of this supplement.

Additional information about Krista Kirby is available on the SEC's website at www.adviserinfo.sec.gov.

### Item 2: Educational Background & Business Experience

#### Krista Lea Kirby

Year of Birth: 1979

#### **Educational Background:**

- 2012; College of Financial Planning; Certificate of Financial Planning
- 2005: University of Nebraska, Lincoln; Bachelor of Science International Business

#### **Business Background:**

- 07/2015 Present; Western Wealth Management LLC; Investment Adviser Representative
- 07/2015 Present; LPL Financial; Registered Representative
- 04/2015 Present; James Kirby An Accountancy Corp.; Owner
- 03/2014 03/2015; Knopinski & Fauver Financial Advisors; Advisor
- 07/2013 12/2013; Cherry Hills Investment Advisors; Paraplanner
- 01/2008 07/2013; Lincoln Financial Securities; Registered Representative
- 07/2007 07/2013; Kirby Wealth Management; Associate
- 05/2003 07/2007; Commercial Investment Properties; Leasing Consultant

#### **Exams and Licenses:**

- 12/2012; Certified Financial Planner
- 04/2009; Series 24
- 09/2007; Series 66
- 12/2007; Series 7

#### **CFP®** - **CERTIFIED FINANCIAL PLANNER™**:

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP marks are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP Board").

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its high standard of professional education, stringent code of conduct and standards of practice and ethical requirements that govern professional engagements with clients. To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements: Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university, pass the comprehensive CFP® Certification Examination, Complete at least three years of full-time financial planning-related experience and agree to be bound by CFP Board's Standards of Professional Conduct.

Individuals who become certified must complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial industry and renew an agreement to be bound by the *Standards of Professional Conduct*. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

## **Item 3: Disciplinary Information**

There are no legal or disciplinary events that are material to your evaluation of Ms. Kirby. There may be items that are contained on www.brokercheck.finra.org or www.adviserinfo.sec.gov that you may wish to review and consider in your evaluation of your advisor's background.

#### **Item 4: Other Business Activities**

Ms. Kirby is a Registered Representative of LPL Financial, member FINRA/SIPC. As a Registered Representative, Ms. Kirby may solicit, offer and sell securities through LPL Financial and may receive separate, yet normal and customary commission compensation as a result of executing purchases and sales of brokerage transactions on behalf of investment advisory clients. The client is under no obligation to purchase or sell securities through Ms. Kirby or LPL Financial.

In addition, Ms. Kirby may receive other compensation such as mutual fund or money market 12b-1 fees (marketing fees) and trail commissions from variable insurance products. The potential for receipt of commissions and other compensation may create a conflict of interest and provide an incentive for Ms. Kirby to recommend investment products based on the compensation received, rather than on the client's needs. WWM addresses this conflict of interest by requiring Ms. Kirby to disclose to the client at the time a brokerage account is opened through LPL Financial the nature of the transaction or relationship, her role as a LPL Registered Representative, and any compensation including commissions and 12b-1 fees that may be paid by the client and/or received by Ms. Kirby. In order to minimize this conflict of interest, Ms. Kirby will place client interests ahead of her own interests and adhere to our firm's Code of Ethics as well as clearly explaining this conflict when recommending any such products to our clients. Clients are informed they are not obligated to purchase these products.

Ms. Kirby is a licensed insurance agent. She may offer products and receive normal and customary commissions as a result of these transactions. A conflict of interest may arise as these commissionable securities sales may create an incentive to recommend products based on the compensation earned. In order to mitigate this conflict of interest, Ms. Kirby will only recommend products based on the client's best interest.

Ms. Kirby conducts the above investment related activities and may also conduct other business or investment related activities under the Doing Business As ("DBA") name of Affinity Wealth Management. Affinity Wealth Management is a separate entity from and is not owned or controlled by Western Wealth Management or LPL Financial.

Ms. Kirby is not engaged in any other business or occupation that provides substantial compensation or involves a substantial amount of her time.

## **Item 5: Additional Compensation**

Ms. Kirby may receive economic benefits from persons other than clients in connection with advisory services. Please ask your financial advisor about whether she receives any of the forms of additional compensation outlined below.

Ms. Kirby may receive compensation from LPL Financial in different ways, such as payments based on production, awards of stock options to purchase shares of LPL's parent company, LPL Financial Holdings Inc., reimbursement of fees that your financial advisor pays to LPL for items such as administrative services, and other things of value such as free or reduced-cost marketing materials, payments in connection with the transition of association from another broker/dealer or investment advisor firm to LPL, advances of advisory fees, or attendance at LPL's national conference or top

producer forums and events. LPL may pay your financial advisor this compensation based on her overall business production and/or on the amount of assets custodied at LPL Financial. Therefore, the amount of this compensation may be more than what your financial advisor would receive if the client participated in other programs or paid separately for investment advice, brokerage and other client services. Therefore, your financial advisor may have a financial incentive to recommend an advisory program over other programs and services. However, your financial advisor may only recommend a program or service that she believes is suitable for you.

Ms. Kirby may be eligible to receive cash and/or non-cash compensation from product sponsors for recommending certain types of insurance or other investment products. Compensation may include such items as gifts valued at less than \$100 annually, an occasional dinner or ticket to a sporting event, or reimbursement in connection with educational and training meetings or marketing or advertising initiatives. Product sponsors may also pay for education or training events that they may attend. While Western Wealth Management and LPL Financial endeavor at all times to put the interests of our clients first as part of our fiduciary obligation, the possibility of receiving cash and non-cash compensation could create a conflict of interest when recommending certain products.

Ms. Kirby may recommend the services of a third-party money manager to her clients. In exchange for this recommendation, the selected third-party money manager may pay an investment advisory fee to Western Wealth Management and Western Wealth Management pays a part of that investment advisory fee to Ms. Kirby. The fee paid by the third-party money manager is typically based on the percentage of the assets under management with the third-party money manager.

# **Item 6: Supervision**

Western Wealth Management LLC maintains a supervisory structure and system reasonably designed to prevent violations of the Investment Advisers Act of 1940. Kara Jett, Chief Compliance Officer of Western Wealth Management LLC, supervises and monitors Ms. Kirby's activities on a regular basis. Kara Jett is responsible for administering the Western Wealth Management policies and procedures for investment advisory activities and for regularly evaluating their effectiveness. Please contact Kara Jett if you have any questions about Ms. Kirby's brochure supplement at (303) 393-2323.